



Mission: To promote hope, recovery, resilience, quality of life and wellness in Washtenaw County by providing high quality, integrated services to eligible individuals.

**WASHTENAW COUNTY COMMUNITY MENTAL HEALTH (WCCMH)
BUDGET-FINANCE COMMITTEE MEETING
AGENDA**

<https://zoom.us/j/98297457970>

August 9, 2021

2:00-3:00 pm

- I. Roll Call (5 minutes)
- II. Introductions (5 minutes)
- III. Audience Participation (see guidelines below) (5 minutes)
- IV. Budget-Finance Committee meeting minutes (5 minutes)
 - Budget-Finance and Program-Quality Combined Committee Meeting Minutes and Actions from 6/14/21 (Attachment #1A)
 - Budget-Finance Committee Meeting Minutes and Actions from 7/12/21 (Attachment #1B) **ACTION**
- V. Finance Status Reports (5 minutes)
 - Financial Status Report (Attachment #2) **N. Phelps ACTION**
- VI. Contracts and Leases (5 minutes)
 - Contracts and Leases (Attachment #3) **M. Taylor ACTION**
- VII. Regional Finance Update (5 minutes)
- VIII. Old Business (5 minutes)
 - CCBHC Update
- IX. New Business (15 minutes)
 - WCCMH FY2022 Budget (Attachment #4A) **N. Phelps ACTION**
 - WCCMH FY2022 Master Contracts List (Attachment #4B) **M. Taylor ACTION**
- X. Items for Future Discussions (5 minutes)
 - Accounts Receivable
 - Cost Per Case Comparisons
- XI. Adjournment of Public Meeting

Join from a PC, Mac, iPad, iPhone or Android device:
Please click this URL to join. <https://zoom.us/j/98297457970>

Or One tap mobile:
+16465189805, 98297457970# US (New York)
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Audience Participation Guidelines:

- Three (3) minutes are allowed per speaker
- Speakers are asked to bring a copy of their concerns/comments in writing
- Resolutions on issues will be brought to the appropriate committee as necessary



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Or join by phone:

Dial(for higher quality, dial a number based on your current location):

US: +1 646 518 9805 or +1 929 205 6099 or +1 267 831 0333 or +1 312 626 6799

Webinar ID: 982 9745 7970

International numbers available: <https://zoom.us/j/adkAHGRgA5>

Effective March 17, 2021 the Washtenaw County Board of Commissioners has approved the continuation of all public meetings to be held virtually until December 31, 2021, per resolution #21-050.

Audience Participation Guidelines:

- Three (3) minutes are allowed per speaker
- Speakers are asked to bring a copy of their concerns/comments in writing
- Resolutions on issues will be brought to the appropriate committee as necessary

**WASHTENAW COUNTY COMMUNITY MENTAL HEALTH AGENCY (WCCMH)
WCCMH BUDGET-FINANCE AND PROGRAM-QUALITY COMBINED COMMITTEE MEETING
MINUTES DRAFT**

<https://zoom.us/j/99427595657>

June 14, 2021

1:00 pm

ROLL CALL: S. Antonow attending remotely from Ann Arbor, Washtenaw County, MI
A. Dusbiber attending remotely from Ann Arbor, Washtenaw County, MI
N. Graebner attending remotely from Chelsea, Washtenaw County, MI
B. Higman attending remotely from Ann Arbor, Washtenaw County, MI
R. Jefferson attending remotely from Ypsilanti Twp, Washtenaw County MI
B. King attending remotely from Ann Arbor, Washtenaw County, MI
D. Strong attending remotely from Scio Twp, Washtenaw County, MI
M Udow-Phillips attending remotely from Superior Twp, MI
K. Walker attending remotely from Pittsfield Twp, Washtenaw County, MI

MEMBERS ABSENT: K. Scott

STAFF PRESENT: T. Cortes, M. Harding, H. Linky, R. Dornbos, N. Phelps, L. Higle, L. Gentz,
M. Taylor. S. Amos O'Neal, T. Florence, S. Ray

OTHERS PRESENT: L. Lutomski, J. Martin, K. Belknap

S. Antonow called the meeting to order at 1:03 pm.

- I. Introductions
 - H. Linky introduced S. Brown from Renaissance Community Homes and L Lutomski from Synod Community Services who will be presenting later in the meeting.
- II. Audience Participation
 - None
- III. Board Response to Audience Participation
 - None
- IV. Budget- Committee Meeting Minutes and Actions from 5/10/21
 - The Budget-Finance Committee Meeting Minutes and Actions from 5/10/21 were reviewed. (Attachment #1A)

MOTION BY B. KING, SUPPORTED BY M. UDOW-PHILLIPS TO APPROVE THE MINUTES AND ACTIONS FROM THE MAY 10, 2021 BUDGET-FINANCE COMMITTEE MEETING.

ROLL CALL VOTE:

ANTONOW	NOT ON BUDGET-FINANCE COMMITTEE	DUSBIBER	NOT ON BUDGET-FINANCE COMMITTEE
GRAEBNER	Y	HIGMAN	NOT ON BUDGET-FINANCE COMMITTEE
JEFFERSON	Y	KING	Y
SCOTT	N/A	STRONG	Y

UDOW-PHILLIPS	Y	WALKER	NOT ON BUDGET-FINANCE COMMITTEE
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MOTION CARRIED

- V. Program-Quality Committee Meeting Minutes and Actions-5/10/21
- The Program-Quality Committee Meeting Minutes and Actions from 5/10/21 were reviewed. (Attachment #1B)

MOTION BY K. WALKER, SUPPORTED BY A. DUSBIBER TO APPROVE THE MINUTES AND ACTIONS FROM THE MAY 10, 2021 PROGRAM-QUALITY COMMITTEE MEETING.

ROLL CALL VOTE:

ANTONOW	Y	DUSBIBER	Y
GRAEBNER	NOT ON PROGRAM-QUALITY COMMITTEE	HIGMAN	Y
JEFFERSON	Y	KING	NOT ON PROGRAM-QUALITY COMMITTEE
SCOTT	N/A	STRONG	NOT ON PROGRAM-QUALITY COMMITTEE
UDOW-PHILLIPS	NOT ON PROGRAM-QUALITY COMMITTEE	WALKER	Y

MOTION CARRIED

- VI. Financial Status Reports (Attachment #2)
- N. Phelps reviewed the Financial Status Report for the month ending April 30, 2021.

MOTION BY D. STRONG, SUPPORTED BY M. UDOW-PHILLIPS TO APPROVE THE FINANCIAL STATUS REPORT THROUGH APRIL 30, 2021 AS PRESENTED.

ROLL CALL VOTE:

ANTONOW	NOT ON BUDGET-FINANCE COMMITTEE	DUSBIBER	NOT ON BUDGET-FINANCE COMMITTEE
GRAEBNER	Y	HIGMAN	NOT ON BUDGET-FINANCE COMMITTEE
JEFFERSON	Y	KING	Y
SCOTT	N/A	STRONG	Y
UDOW-PHILLIPS	Y	WALKER	NOT ON BUDGET-FINANCE COMMITTEE

MOTION CARRIED

- VII. Contracts and Leases
- There were no contracts and leases for this month.

VIII. Regional Finance Update

- N. Phelps and T. Cortes presented the Regional Finance Update to the committee.
- IX. Old Business
- CCBHC Update
 - o M. Harding presented an update on the CCBHC.
 - o Workgroups are being formed to discuss billing, clinical service delivery, etc.
 - o No rates details have been shared.
- X. New Business
- Program Committee Dashboard FY21 Qtr. (Attachment #3)
 - o T. Florence and L. Higl presented the Program Committee Dashboard for the 1st Qtr. of FY21.
 - o There were no sentinel events in the first quarter of fiscal year 2021.
 - o Staffing levels continue to be a challenge. WCCMH is working with the County Human Resources Department on recruiting and retaining entry level positions.

MOTION BY M. UDOW-PHILLIPS, SUPPORTED BY K. WALKER TO ACCEPT THE PROGRAM COMMITTEE DASHBOARD FOR THE 1ST QUARTER OF FISCAL YEAR 2021 AS PRESENTED.

ROLL CALL VOTE:

ANTONOW	Y	DUSBIBER	Y
GRAEBNER	NOT ON PROGRAM- QUALITY COMMITTEE	HIGMAN	Y
JEFFERSON	Y	KING	NOT ON PROGRAM- QUALITY COMMITTEE
SCOTT	N/A	STRONG	NOT ON PROGRAM- QUALITY COMMITTEE
UDOW- PHILLIPS	NOT ON PROGRAM- QUALITY COMMITTEE	WALKER	Y

MOTION CARRIED

- Provider Presentation (Attachment #4)
 - o S. Brown from Renaissance Community Homes and L. Lutomski from Synod Community Services presented the provider presentation to the committee.
- XI. Items for Future Discussions
- Integrated Planning (Millage/CCBHC/CMH service provider funding)-Strategic Planning category (Program-Quality Committee)
 - Important data points on CARES implementation impact on hospitals-return rates to hospitals and what the impact on caseloads is as well as other Millage Investments (Program-Quality Committee)
 - Looking at call data and how it affects the CARES Team (Program-Quality Committee)

MOTION TO ADJOURN THE BUDGET-FINANCE AND PROGRAM-QUALITY COMBINED COMMITTEE MEETING.

- XII. Meeting adjourned at 2:35 pm.

**WASHTENAW COUNTY COMMUNITY MENTAL HEALTH AGENCY (WCCMH)
WCCMH BUDGET-FINANCE COMMITTEE MEETING MINUTES DRAFT**

July 12, 2021

<https://zoom.us/j/94595562326>

1:00 pm

ROLL CALL: N. Graebner attending remotely from Chelsea, Washtenaw County, MI
B. King attending remotely from Ann Arbor, Washtenaw County, MI
M. Udow-Phillips attending remotely from Superior Twp, Washtenaw County MI

MEMBERS ABSENT: D. Strong, K. Scott, R. Jefferson

STAFF PRESENT: T. Cortes, N. Phelps, R. Dornbos, M. Harding, S. Ray, H. Linky, S. Lefferts,
S. Amos O'Neal, L. Hagle, T. Florence, L. Gentz, M. Taylor, E. Mix

OTHERS PRESENT: L. Lutomski, K. Belknap, K. Walker

N. Graebner called the meeting to order at 2:02 pm.

- I. Introductions
 - None
- II. Audience Participation
 - None
- III. Board Response to Audience Participation
 - None
- IV. Budget-Finance and Program-Quality Combined Committee Meeting Minutes and Actions from 6/14/21
 - The Budget-Finance and Program-Quality Combined Committee Meeting Minutes and Actions from 6/14/21 were reviewed. (Attachment #1)

THERE WAS NOT A QUORUM AT THIS MEETING. THIS ITEM WILL BE BROUGHT FORWARD FOR APPROVAL AT THE NEXT WCCMH BUDGET-FINANCE COMMITTEE MEETING.

- V. Financial Status Reports (Attachment #2)
 - N. Phelps reviewed the Financial Status Report for the month ending May 31, 2021.

THERE WAS NOT A QUORUM AT THIS MEETING. THIS ITEM WILL BE BROUGHT FORWARD FOR APPROVAL AT THE WCCMH BOARD MEETING SCHEDULED FOR JULY 16, 2021.

- VI. Contracts and Leases
 - There were no contracts and leases for this month.
- VII. Regional Finance Update
 - N. Phelps presented the Regional Finance Update to the committee.
- VIII. Old Business
 - CCBHC Update
 - o M. Harding presented an update on the CCBHC.

- o No rate information has been provided yet.
- o Funding for CCBHC appears to be accounted for in the House Bill and Senate Supplemental Budgets.

- Billing Project Update
 - o N. Phelps presented an update on the Billing Project.
 - o WCCMH is no longer contracting with Kona Medical Consulting.
 - o Looking at building up internal resources to handle the billing and credentialing.
 - o Request for a data report to be brought back to the committee to review potential staffing needs.

IX. New Business

- WCCMH FY20 Cost Per Case (Attachment #3)
 - o N. Phelps presented the WCCMH FY20 Cost per case update to the committee.
 - o Request for a comparison of this data from other CMH's.
- WCCMH FY20 Compliance Examination (Attachment #4)
 - o N. Phelps presented the WCCMH FY20 Compliance Examination to the committee.

X. Items for Future Discussions

- Accounts Receivable
- Cost Per Case Comparisons

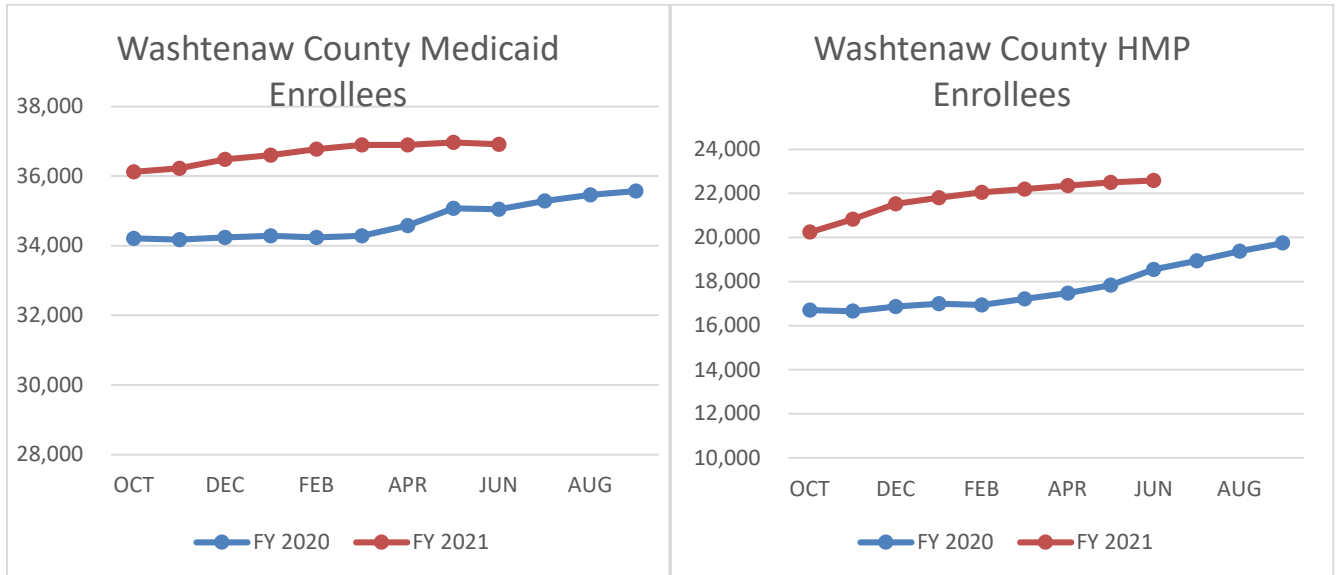
MOTION BY M. UDOW-PHILLIPS, SUPPORTED BY B. KING TO ADJOURN THE BUDGET-FINANCE COMMITTEE MEETING.

- XI. Meeting adjourned at 2:35 pm.**

**WASHTENAW COUNTY COMMUNITY MENTAL HEALTH
YEAR-TO-DATE FINANCIAL STATUS
FISCAL YEAR 2021: For the period ending June 30, 2021
Prepared: August 2, 2021**

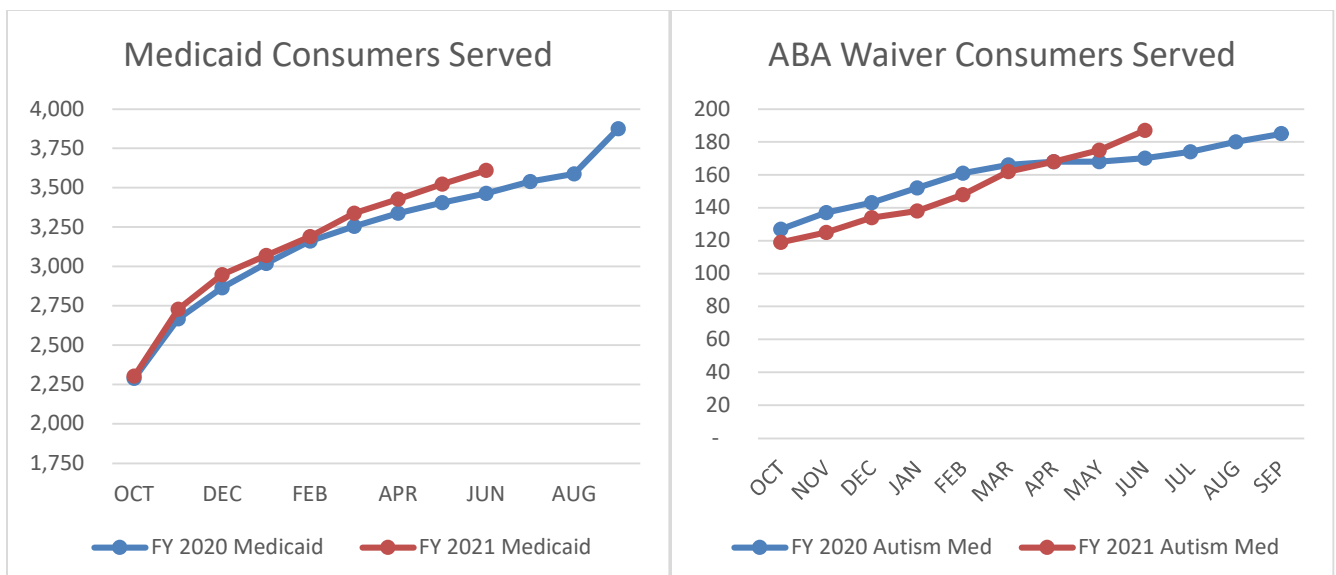
1. Washtenaw County Enrollees

A summary of FY 2021 Washtenaw County Medicaid and Healthy Michigan Enrollees is shown below:



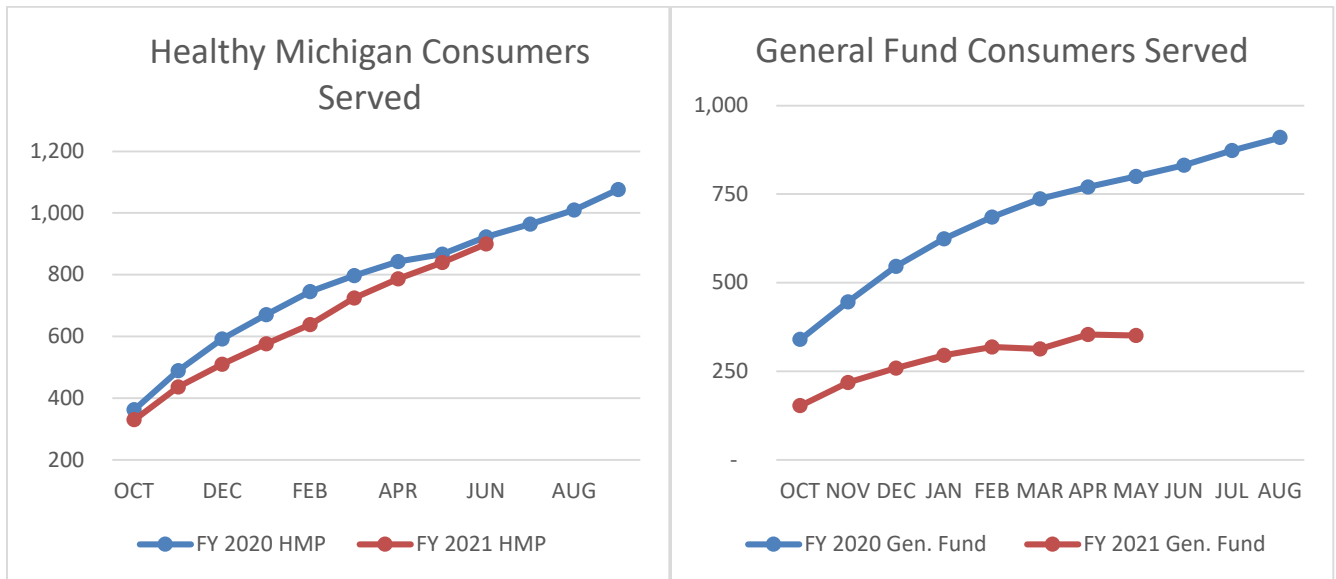
Washtenaw County Medicaid Enrollees were 36,914 in June 2021. This is a 5.32% increase from the same time last year (1,865 more enrollees than in June 2020). Healthy Michigan enrollment in June 2021 was 22,589. This is a 21.73% increase from the same time last year (4,033 more enrollees than in June 2020).

2. WCCMH Consumers Served to Date



Medicaid consumers served through June 2021 are 3,610. This is 147 more consumers than the prior year (3,463 consumers were served through June 2020).

ABA Waiver consumers served through June 2021 are 187. This is the same number of consumers as prior year (170 consumers were served through June 2020).



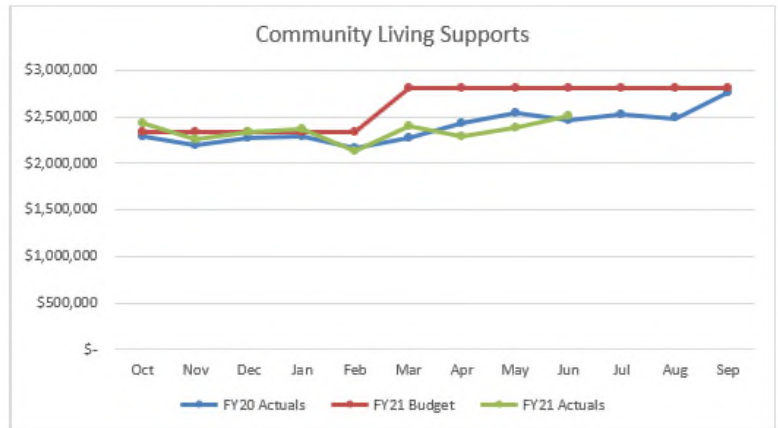
Healthy Michigan consumers served through June 2021 were 900. This is 22 less consumers than the same period last year.

General Fund consumers served through June 2021 were 410. This is 422 less consumers than the same period last year.

3. Financial Statement Highlights

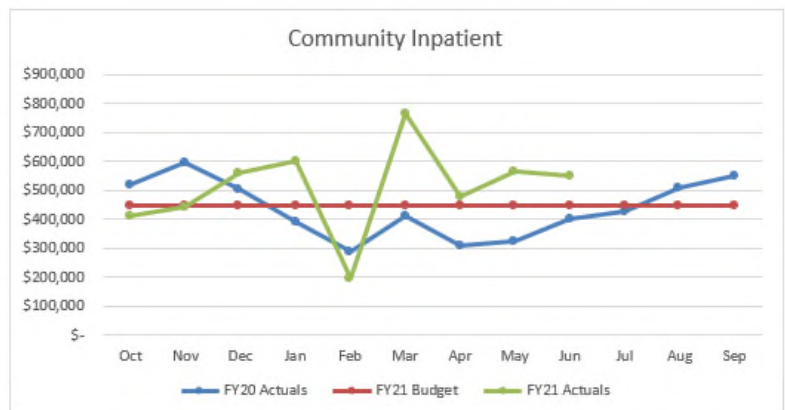
- a. CLS service costs to date are estimated to be \$21.9 Million and \$1.5 Million under budget. The costs year to date is .88% more than this time last year, primarily due to the temporary \$2.25 per hour direct care worker increase is included in the FY21 Actuals. The temporary increase has been extended through September 2021.

	FY20 Actuals	FY21 Budget	FY21 Actuals	YTD % Change
Oct	\$ 2,290,691	2,335,165	\$ 2,425,748	5.90%
Nov	2,198,453	2,335,165	2,264,774	4.49%
Dec	2,269,119	2,335,165	2,342,470	4.07%
Jan	2,287,654	2,335,165	2,364,068	3.88%
Feb	2,166,793	2,335,165	2,132,487	2.83%
Mar	2,276,977	2,804,524	2,397,224	3.24%
Apr	2,436,420	2,804,524	2,297,457	1.87%
May	2,535,453	2,804,524	2,381,083	0.78%
Jun	2,462,540	2,804,524	2,502,606	0.88%
Jul	2,518,980	2,804,524		
Aug	2,486,795	2,804,524		
Sep	2,762,607	2,804,524		



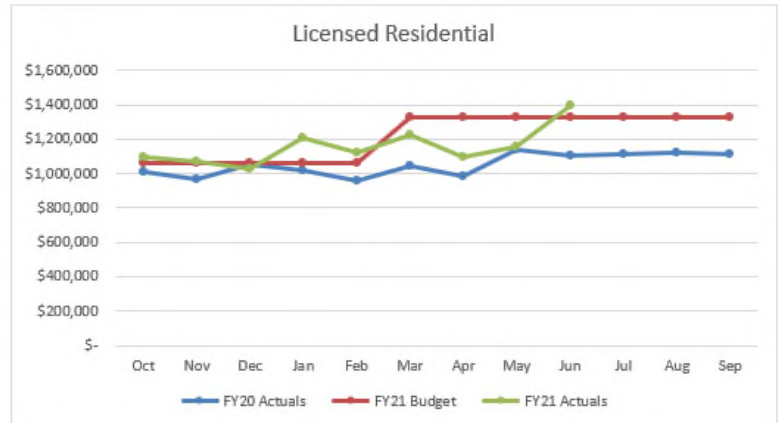
- b. Community Inpatient costs to date are \$4.5 Million. The costs year to date are 22.00% more than this time last year and \$545,000 over budget.

	FY20 Actuals	FY21 Budget	FY21 Actuals	YTD % Change
Oct	\$ 518,019	\$ 447,917	\$ 411,150	-20.63%
Nov	595,144	447,917	444,907	-23.10%
Dec	506,426	447,917	560,543	-12.53%
Jan	393,137	447,917	601,931	0.29%
Feb	290,304	447,917	194,823	-3.89%
Mar	411,873	447,917	767,313	9.79%
Apr	310,948	447,917	480,817	14.40%
May	323,671	447,917	567,208	20.28%
Jun	402,174	447,917	548,208	22.00%
Jul	426,500	447,917		
Aug	512,121	447,917		
Sep	550,126	447,917		



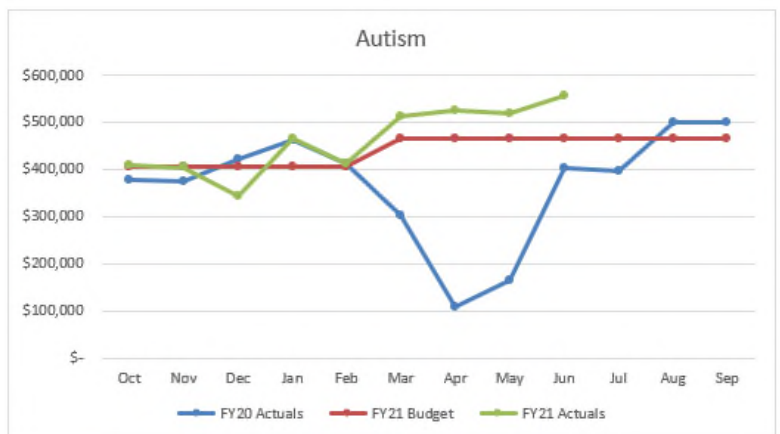
- c. Licensed Residential costs to date are \$10.4 Million and \$533,000 under budget. The costs year to date are 11.89% more than this time last year and primarily due to the temporary \$2.25 per hour direct care worker increase. The temporary increase has been extended through September 2021.

	FY20 Actuals	FY21 Budget	FY21 Actuals	YTD % Change
Oct	\$ 1,011,548	\$ 1,058,350	\$ 1,093,095	8.06%
Nov	968,709	1,058,350	1,073,263	9.40%
Dec	1,055,503	1,058,350	1,028,927	5.25%
Jan	1,022,251	1,058,350	1,211,062	8.58%
Feb	959,842	1,058,350	1,118,469	10.10%
Mar	1,047,035	1,327,021	1,225,127	11.30%
Apr	987,543	1,327,021	1,093,521	11.22%
May	1,137,635	1,327,021	1,159,115	9.92%
Jun	1,106,832	1,327,021	1,399,305	11.89%
Jul	1,114,786	1,327,021		
Aug	1,124,986	1,327,021		
Sep	1,109,577	1,327,021		



- d. Applied Behavior Analysis/Autism service costs to date are \$4.1 Million. The costs year to date are 36.98% more than this time last year due to pandemic related factors and \$185,000 over budget.

	FY20 Actuals	FY21 Budget	FY21 Actuals	YTD % Change
Oct	\$ 377,299	\$ 405,991	\$ 408,109	8.17%
Nov	376,345	405,991	404,662	7.85%
Dec	421,658	405,991	342,956	-1.67%
Jan	461,206	405,991	464,654	-0.99%
Feb	412,563	405,991	410,998	-0.86%
Mar	301,850	464,421	512,641	8.21%
Apr	107,090	464,421	525,526	24.88%
May	165,001	464,421	518,865	36.80%
Jun	404,100	464,421	558,191	36.98%
Jul	397,582	464,421		
Aug	500,967	464,421		
Sep	501,047	464,421		



- e. Internal staffing expenses are trending under budget due to medical benefit savings for the first quarter and difficulty recruiting for budgeted vacant positions.

4. PIHP Revenue Key Points

- a. Medicaid and Healthy Michigan Plan revenues are collected from the PIHP.
- b. By funding source, Medicaid is showing a surplus of \$5.2 Million through June.
- c. By funding source, HMP is showing a deficit of \$543,000 through June.
- d. Combined, the PIHP surplus is \$4.7 Million through June.
- e. CARES Act funding related to Direct Care Worker wages will be cost settled separately and any unspent funds must be returned to the State and cannot be retained by the PIHP.

5. State General Fund Key Points

- a. General Fund programs and funding redirected to other Risk-Based programs is showing a surplus of \$1.7 Million.

6. Local Key Points

- a. The majority of Local Funding comes from Washtenaw County.
- b. Local Funds are showing a surplus of \$43,000 through June 2021.
- c. Uses of Local Funding include:
 - i. The 10% GF Match of non-residential services
 - ii. Local contribution – required by MDHHS
 - iii. Local share for State Facilities
 - iv. Shelter expenses and other Local needs

7. Fund Balance

WCCMH currently has no fund balance available for fiscal year 2021.

Washtenaw County Community Mental Health
FINANCIAL PERFORMANCE BY FUND SOURCE
 JUNE 2021 FYTD

ATTACHMENT #2
AUGUST 2021

	<u>Total</u>
Medicaid **	
Revenue	
B & B3	\$ 32,595,850
HSW	18,954,192
DCW	5,503,883
Child Waiver/SED Waiver	800,891
Autism	3,662,854
Prior Year Adjustments	-
Care for Caïd	18,809
Total Medicaid Revenue	<u>\$ 61,536,478</u>
Total Medicaid Expense	\$ 56,253,946
Medicaid Surplus/(Deficit)	<u><u>\$ 5,282,532</u></u>

Healthy Michigan **	
Revenue	\$ 4,384,407
Expense	4,928,383
Healthy MI Surplus/(Deficit)	<u><u>\$ (543,976)</u></u>

General Fund	
Revenue	
CMH Operations	\$ 2,904,322
CMH Operations Contra	-
GF Carryforward	175,491
Categorical	-
Redirect To Injectable Meds.	-
Funding Fr. Other Local Sources	50,480
Total General Fund Revenue	<u>\$ 3,130,293</u>
Total General Fund Expense	\$ 1,411,961
General Fund Surplus/(Deficit)	<u><u>\$ 1,718,332</u></u>

Injectable Meds	
Revenue	\$ 86,943
Expense	65,716
Inj. Meds. Surplus/(Deficit)	<u><u>\$ 21,227</u></u>

Grants And Contracts	
Revenue	\$ 929,751
Expense	<u>929,751</u>

Washtenaw County Community Mental Health
FINANCIAL PERFORMANCE BY FUND SOURCE
 JUNE 2021 FYTD

ATTACHMENT #2
AUGUST 2021

	Total
Grants & Cont. Surplus/(Deficit)	\$ -

CMHSP To CMHSP

Revenue	\$ 494,526
Redirect to GF	(50,480)
Expense	444,046
CMHSP to CMHSP Surplus/(Deficit)	\$ -

Local

Revenue	\$ 1,159,689
Expense	1,116,642
Local Surplus/(Deficit)	\$ 43,047

Private Grant & All NOR

Revenue	\$ 184,559
Expense	184,559
Priv. Grant & NOR Surplus/(Deficit)	\$ -

Grand Total

Revenue	\$ 72,060,472
Expense	65,539,310
Grand Total Surplus/(Deficit)	\$ 6,521,162

** Denotes PIHP Medicaid Subcontracting Agreement Funds

PIHP Medicaid Surplus/(Deficit)	\$ 4,759,783
WCCMH Surplus/(Deficit)	1,761,379
	\$ 6,521,162

**Washtenaw County Community Mental Health
Budget to Actuals
For Eight Months Ending June 30, 2021**

Current Fiscal Year					
	FY 2021 Amended Budget	FY 2021 Amended Budget YTD	FY 2021 YTD Actuals	YTD Actuals Over/(Under) YTD Budget	% O(U)
<u>Operating Revenue</u>					
PIHP Revenue					
Medicaid Capitation:					
Medicaid (b) & 1115i	\$ 42,678,933	\$ 32,009,200	\$ 32,595,850	\$ 586,650	1.83%
HSW	24,674,716	18,506,037	18,954,192	448,155	2.42%
Children & SED Waivers	894,097	670,573	800,891	130,318	19.43%
Healthy Michigan Capitation	5,875,998	4,406,999	4,384,407	(22,591)	-0.51%
Autism Capitation	4,657,841	3,493,381	3,662,854	169,473	4.85%
CARES Act DCW	7,297,312	5,472,984	5,503,883	30,899	0.56%
TOTAL PIHP Revenue	\$ 86,078,897	\$ 64,559,173	\$ 65,902,076	\$ 1,342,903	2.08%
MDHHS Revenue					
State General Funds	\$ 4,047,922	\$ 3,035,942	\$ 3,079,813	\$ 43,872	1.45%
Grants & Earned Contracts	1,779,812	1,334,859	1,063,475	(271,384)	-20.33%
All Other Revenue					
County Appropriation	\$ 1,748,770	\$ 1,311,578	\$ 670,572	\$ (641,006)	-48.87%
Project Revenue	782,545	586,909	508,526	(78,383)	-13.36%
All Other	1,917,652	1,438,239	1,756,111	317,872	22.10%
TOTAL Operating Revenue	\$ 96,355,598	\$ 72,266,699	\$ 72,980,573	\$ 713,875	0.99%
<u>Operating Expenses</u>					
Administrative Expenses					
General Administration	\$ 5,624,552	\$ 4,218,414	\$ 3,716,243	\$ (502,171)	-11.90%
Program Administration	3,304,826	2,478,620	2,113,713	(364,906)	-14.72%
Residential Services					
Community Living Supports	\$ 31,307,490	\$ 23,480,618	\$ 21,928,916	\$ (1,551,701)	-6.61%
Licensed Residential	14,580,900	10,935,675	10,401,883	(533,792)	-4.88%
Outpatient Services					
Autism Services	\$ 5,280,900	\$ 3,960,675	\$ 4,146,602	\$ 185,927	4.69%
Case Management	5,221,985	3,916,489	3,136,078	(780,411)	-19.93%
Supports Coordination	2,535,741	1,901,806	1,725,786	(176,019)	-9.26%
Skill Building	4,256,172	3,192,129	1,804,581	(1,387,548)	-43.47%
Supported Employment	1,364,871	1,023,653	988,243	(35,410)	-3.46%
Psychiatry	2,770,122	2,077,592	2,003,978	(73,614)	-3.54%
Nursing Services	2,353,003	1,764,752	1,498,479	(266,273)	-15.09%
Therapy Services	1,875,621	1,406,716	1,273,254	(133,462)	-9.49%
All Other	7,441,765	5,581,324	5,063,998	(517,325)	-9.27%
Other Expenses					
Community Inpatient	\$ 5,375,000	\$ 4,031,250	\$ 4,576,900	\$ 545,650	13.54%
Local Matches & Shelter	1,282,838	962,129	1,067,760	105,631	10.98%
Grants & Earned Contracts	1,779,812	1,334,859	1,012,995	(321,864)	-24.11%
TOTAL Operating Expenses	\$ 96,355,598	\$ 72,266,699	\$ 66,459,411	\$ (5,807,287)	-8.04%
Revenue Over/(Under) Expenses	-	-	6,521,162	6,521,162	

Washtenaw County Community Mental Health
Budget to Actuals
For Eight Months Ending June 30, 2021

Prior Year Comparison				
	FY 2021 YTD Actuals	FY 2020 Prior YTD Actuals	YTD Actuals Over/(Under) Prior YTD Actuals	% O(U)
<u>Operating Revenue</u>				
PIHP Revenue				
Medicaid Capitation:				
Medicaid (b) & 1115i	\$ 32,595,850	\$ 31,909,198	\$ 686,651	2.15%
HSW	18,954,192	19,142,827	(188,635)	-0.99%
Children & SED Waivers	800,891	763,254	37,637	4.93%
Healthy Michigan Capitation	4,384,407	3,772,585	611,822	16.22%
Autism Capitation	3,662,854	3,653,821	9,033	0.25%
CARES Act DCW	5,503,883	-	5,503,883	
TOTAL PIHP Revenue	\$ 65,902,076	\$ 59,241,685	\$ 6,660,391	11.24%
MDHHS Revenue				
State General Funds	\$ 3,079,813	\$ 2,746,773	\$ 333,040	12.12%
Grants & Earned Contracts	1,063,475	1,107,075	(43,600)	-3.94%
All Other Revenue				
County Appropriation	\$ 670,572	\$ 628,004	\$ 42,568	6.78%
Project Revenue	508,526	345,941	162,585	47.00%
All Other	1,756,111	1,780,625	(24,513)	-1.38%
TOTAL Operating Revenue	\$ 72,980,573	\$ 65,850,102	\$ 7,130,472	10.83%
<u>Operating Expenses</u>				
Administrative Expenses				
General Administration	\$ 3,716,243	\$ 3,760,796	\$ (44,553)	-1.18%
Program Administration	2,113,713	2,327,425	(213,712)	-9.18%
Residential Services				
Community Living Supports	\$ 21,928,916	\$ 21,168,525	\$ 760,392	3.59%
Licensed Residential	10,401,883	9,296,898	1,104,985	11.89%
Outpatient Services				
Autism Services	\$ 4,146,602	\$ 3,027,113	\$ 1,119,489	36.98%
Case Management	3,136,078	3,263,142	(127,064)	-3.89%
Supports Coordination	1,725,786	1,492,334	233,453	15.64%
Skill Building	1,804,581	3,593,562	(1,788,981)	-49.78%
Supported Employment	988,243	1,207,668	(219,425)	-18.17%
Psychiatry	2,003,978	1,888,492	115,485	6.12%
Nursing Services	1,498,479	1,549,671	(51,192)	-3.30%
Therapy Services	1,273,254	1,273,966	(712)	-0.06%
All Other	5,063,998	4,574,141	489,858	10.71%
Other Expenses				
Community Inpatient	\$ 4,576,900	\$ 3,751,697	\$ 825,203	22.00%
Local Matches & Shelter	1,067,760	1,099,429	(31,669)	-2.88%
Grants & Earned Contracts	1,012,995	1,049,827	(36,833)	-3.51%
TOTAL Operating Expenses	\$ 66,459,411	\$ 64,324,687	\$ 2,134,724	3.32%
Revenue Over/(Under) Expenses	6,521,162	1,525,415	4,995,748	

**Washtenaw County Community Mental Health (WCCMH)
Summarized Month End Tracking**

Prior Year FY 2020	<u>October</u>	<u>November</u>	<u>December</u>	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>September</u>
Total Revenue	\$ 6,420,879	\$ 12,762,586	\$ 19,557,248	\$ 27,034,137	\$ 33,790,813	\$ 41,347,119	\$ 48,354,984	\$ 55,979,589	\$ 64,750,232	\$ 72,489,244	\$ 80,554,716	
Total Expense	\$ 7,061,564	\$ 13,824,563	\$ 21,701,361	\$ 28,573,303	\$ 35,391,004	\$ 42,808,785	\$ 49,403,569	\$ 56,153,455	\$ 63,224,817	\$ 70,893,620	\$ 77,864,354	
Surplus / (Deficit)	\$ (640,685)	\$ (1,061,977)	\$ (2,144,113)	\$ (1,539,166)	\$ (1,600,191)	\$ (1,461,666)	\$ (1,048,585)	\$ (173,866)	\$ 1,525,415	\$ 1,595,624	\$ 2,690,362	\$ -
Current Year FY 2021	<u>October</u>	<u>November</u>	<u>December</u>	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>September</u>
Total Revenue	\$ 7,755,401	\$ 15,310,244	\$ 23,580,591	\$ 31,333,092	\$ 38,921,338	\$ 47,115,196	\$ 56,134,326	\$ 64,236,863	\$ 72,980,573			
Total Expense	\$ 6,390,300	\$ 13,468,771	\$ 20,308,564	\$ 28,129,172	\$ 35,311,210	\$ 42,743,574	\$ 50,665,179	\$ 58,492,671	\$ 66,459,411			
Surplus / (Deficit)	\$ 1,365,101	\$ 1,841,473	\$ 3,272,027	\$ 3,203,920	\$ 3,610,128	\$ 4,371,622	\$ 5,469,147	\$ 5,744,192	\$ 6,521,162	\$ -	\$ -	\$ -

ACTION REQUESTED: To approve the following contract(s):

BACKGROUND:

1. Christ Centered Homes, Inc.: will provide Licensed Residential Services (Personal Care/CLS) for applicable WCCMH I/DD clients.

Service Contracts

Contractor	Funding	Estimated Budget	Contract Term	Service Description
1. Christ Centered Homes, Inc.	Medicaid	Per Consumer Authorizations	July 6, 2021- September 30, 2021	Licensed Residential Services (Personal Care/CLS)

RECOMMENDATIONS: To approve the contract(s) listed above.

Washtenaw County Community Mental Health
WCCMH

Fiscal Year 2022
Annual Operating Budget

Pg 2	FY 2022 Budgeted Revenues and Expenditures
Pg 3	FY 2022 Administrative Budget Details
Pg 4	FY 2022 Direct Services Budget Details
Pg 5	FY 2022 Contracted Services Budget Details
Pg 6	FY 2022 Budget by Fund Source
Pg 7	FY 2022 Details

Washtenaw County Community Mental Health
Fiscal Year 2022 Budget

	FY 2022 Proposed Budget	FY 2021 Final Budget	FY 2022 Budget Over / (Under) FY 2021 Budget	FY 2021 Projected YE	FY 2022 Budget Over / (Under) FY 2021 Projections
Revenues					
Medicaid (b) & 1115i	\$ 43,503,203	\$ 42,678,933	\$ 824,270	\$ 42,542,403	\$ 960,800
HSW Medicaid	25,102,700	24,674,716	427,984	25,000,000	102,700
Healthy Michigan Plan	7,000,000	5,875,998	1,124,002	5,827,111	1,172,889
Autism Medicaid	6,000,000	4,657,841	1,342,159	4,850,000	1,150,000
Children's & SED Waivers	894,097	894,097	-	1,063,015	(168,918)
CARES Act DCW	-	7,297,312	(7,297,312)	7,297,312	(7,297,312)
State General Funds	4,235,050	4,047,922	187,128	4,047,922	187,128
Funding From Washtenaw County	1,748,770	1,748,770	-	1,748,770	-
Grants and Earned Contracts Incl. OBRA	1,779,812	1,779,812	-	1,779,812	-
CMHPSM/Affiliate & U of M Billings	847,984	782,545	65,439	674,761	173,223
All Other	1,917,652	1,917,652	-	2,309,242	(391,590)
Cost Settlements				(7,101,960)	
Total Revenues	\$ 93,029,268	\$ 96,355,598	\$ (3,326,330)	\$ 90,038,388	\$ (4,111,080)
Expenses					
Administrative Expenses					
WCCMH Administration	\$ 6,279,421	\$ 5,624,552	\$ 654,869	\$ 5,302,999	\$ 976,422
Total Administrative Expenses	\$ 6,279,421	\$ 5,624,552	\$ 654,869	\$ 5,302,999	\$ 976,422
Direct Services					
WCCMH Direct Services	\$ 26,738,177	\$ 26,715,107	\$ 23,070	\$ 23,897,307	\$ 2,840,870
Total Direct Services	\$ 26,738,177	\$ 26,715,107	\$ 23,070	\$ 23,897,307	\$ 2,840,870
Contracted Services					
WCCMH Contracted Services	\$ 56,949,020	\$ 60,953,289	\$ (4,004,269)	\$ 57,775,432	\$ (826,412)
Total Contracted Services	\$ 56,949,020	\$ 60,953,289	\$ (4,004,269)	\$ 57,775,432	\$ (826,412)
Other Non-Service Costs					
Medicaid Local Match	\$ 689,948	\$ 689,948	\$ -	\$ 689,948	\$ -
State Facilities Local Contribution	512,890	512,890	-	512,890	-
Shelter	80,000	80,000	-	80,000	-
Total Other Non-Service Costs	\$ 1,282,838	\$ 1,282,838	\$ -	\$ 1,282,838	\$ -
Grants And Contracts	\$ 1,779,812	\$ 1,779,812	\$ -	\$ 1,779,812	\$ -
Total Expenses	\$ 93,029,268	\$ 96,355,598	\$ (3,326,330)	\$ 90,038,388	\$ 2,990,880
Revenue Over/(Under) Expenses	0	0	0	0	\$ (7,101,960)

**Washtenaw County Community Mental Health
Fiscal Year 2022 Budget**

WCCMH Administrative Expenses

	FY 2022 Budget	FY 2021 Final Budget	FY 2022 Budget Over / (Under) FY 2021 Budget	FY 2021 Projected YE	FY 2022 Budget Over / (Under) FY 2021 Projections
Administration	\$ 465,936	\$ 375,936	\$ 90,000	\$ 340,649	\$ 125,287
(a)(b) Compliance	140,607	151,380	(10,773)	145,000	\$ (4,393)
(a) Finance	1,005,892	905,780	100,112	877,289	\$ 128,603
Human Resources	154,772	139,799	14,973	140,294	\$ 14,478
(a) Information Management	145,441	184,052	(38,611)	86,750	\$ 58,691
(a) Intake/Enrollment	754,548	776,913	(22,365)	433,583	\$ 320,965
(a) Member Services	220,989	166,740	54,249	166,586	\$ 54,403
(a) Network Management	652,627	477,129	175,498	430,116	\$ 222,511
(a) Quality/Performance Imp.	219,696	179,952	39,744	176,186	\$ 43,510
(b) Recipient Rights	1,357,014	1,250,905	106,109	1,234,369	\$ 122,645
(a) Utilization Review	1,161,899	1,015,966	145,933	1,272,177	\$ (110,278)
TOTAL	\$ 6,279,421	\$ 5,624,552	\$ 654,869	\$ 5,302,999	\$ 976,422

- (a) All or a portion of this administrative category is a delegated function of the PIHP.
- (b) Revenue contracts exist with Affiliate Partner CMH's for the purchase of these administrative functions.

**Washtenaw County Community Mental Health
Fiscal Year 2022 Budget**

WCCMH Direct Service Expenses

	FY 2022 Budget	FY 2021 Final Budget	FY 2022 Budget Over / (Under) FY 2021 Budget	FY 2021 Projected YE	FY 2022 Budget Over / (Under) FY 2021 Projections
Program Support	\$ 3,304,826	\$ 3,304,826	\$ -	\$ 2,885,628	\$ 419,198
ACT	1,502,980	1,404,402	98,578	1,502,971	9
Behavior Management	669,922	640,863	29,059	565,663	104,259
Crisis Stabilization	1,259,450	801,300	458,150	1,137,983	121,467
Home Based	1,280,592	1,178,520	102,072	1,220,660	59,932
Jail Services	597,112	597,112	0	527,936	69,176
Jail Diversion	63,800	43,915	19,885	60,155	3,645
Nursing	2,281,750	2,203,003	78,747	2,460,201	(178,451)
Nursing Home Services	132,748	125,991	6,757	109,000	23,748
Outpatient	2,088,044	1,868,121	219,923	1,798,621	289,423
Peer Supports	603,673	579,145	24,528	553,110	50,563
Psychiatric Services	2,861,899	2,770,122	91,777	2,417,990	443,909
Skill Building	1,172,615	2,001,113	(828,498)	872,616	299,999
Specialty Services	256,812	256,812	0	194,133	62,679
Supported Employment	928,965	1,045,011	(116,046)	758,261	170,704
Supports Coordination	2,806,291	2,535,741	270,550	2,285,700	520,591
Targeted Case Management	4,758,950	5,221,985	(463,035)	4,387,931	371,019
Wraparound	167,748	137,125	30,623	158,748	9,000
TOTAL	\$ 26,738,177	\$ 26,715,107	\$ 23,070	\$ 23,897,307	\$ 2,840,870

**Washtenaw County Community Mental Health
Fiscal Year 2022 Budget**

WCCMH Contracted Service Expenses

	FY 2022 Budget	FY 2021 Final Budget	FY 2022 Budget Over / (Under) FY 2021 Budget	FY 2021 Projected YE	FY 2022 Budget Over / (Under) FY 2021 Projections
Access/Assessments	\$ 50,000	\$ 50,000	\$ -	\$ 99,200	\$ (49,200)
Autism Services	5,520,000	5,280,900	239,100	5,826,603	(306,603)
Community Inpatient	6,100,000	5,375,000	725,000	6,043,000	57,000
Community Living Supports	26,750,000	31,307,490	(4,557,490)	28,705,000	(1,955,000)
Licensed Facilities	13,000,000	14,580,900	(1,580,900)	13,900,000	(900,000)
Nursing	150,000	150,000	-	125,000	25,000
Outpatient	7,500	7,500	-	7,500	-
Peer Supports/Drop-In	315,000	288,497	26,503	215,000	100,000
PERS	150,000	150,000	-	148,212	1,788
PSR/Clubhouse	450,000	418,083	31,917	190,000	260,000
Respite	650,000	620,000	30,000	575,000	75,000
Skill Building	3,121,520	2,255,059	866,461	1,473,917	1,647,603
Specialty Services	30,000	30,000	-	110,000	(80,000)
Supported Employment	535,000	319,860	215,140	132,000	403,000
All Other Contracted Services	120,000	120,000	-	225,000	(105,000)
TOTAL	\$ 56,949,020	\$ 60,953,289	\$ (4,004,269)	\$ 57,775,432	\$ (826,412)

Washtenaw County Community Mental Health
Fiscal Year 2022 Budget by Fund Source

	Total
Medicaid **	
Revenue	
State Plan, B3, Autism & Waivers	\$ 75,500,000
Total Medicaid Revenue	\$ 75,500,000
Expense	
Service Costs	\$ 75,500,000
Total Medicaid Expense	\$ 75,500,000
Medicaid Surplus/(Deficit)	\$ -
Healthy Michigan Plan **	
Revenue	
Healthy Michigan Plan	\$ 7,000,000
Total Healthy Michigan Revenue	\$ 7,000,000
Expense	
Service Costs	\$ 7,000,000
Total Healthy Michigan Expense	\$ 7,000,000
Total Healthy Michigan Surplus/(Deficit)	\$ -
** Denotes PIHP Medicaid Subcontracting Agreement Funds	
General Fund	
Revenue	
CMH Operations	\$ 4,235,050
Funding from Other Sources	-
Total General Fund Revenue	\$ 4,235,050
Total General Fund Expense	\$ 4,235,050
General Fund Surplus/(Deficit)	\$ -
Grants and Contracts	
Revenue	\$ 3,697,464
Expense	3,697,464
Grants & Cont. Surplus/(Deficit)	\$ -
Local	
Revenue	\$ 1,748,770
Expense	1,748,770
Local Surplus/(Deficit)	\$ -
CMHSP to CMHSP	
Revenue	\$ 847,984
Expense	847,984
All Other Surplus/(Deficit)	\$ -
Grand Total	
Revenue	\$ 93,029,268
Expense	93,029,268
Grand Total Surplus/(Deficit)	\$ -

Washtenaw County Community Mental Health
Fiscal Year 2022 Budget

REVENUES:

Medicaid:

- Medicaid (b), 1115i and Habilitation Supports Waiver (HSW) is held relatively flat from FY21 to FY22.
- Healthy Michigan Plan (HMP) revenue includes a 20% increase in anticipated need.
- Autism Medicaid revenue includes a 30% increase in anticipated need.
- Both HMP and Autism programs have been historically under-funded and other Medicaid funds must be used to offset these programs costs.
- The FY21 Budget includes \$7.3 million in CARES Act funding directed from the State to aide-level workers within the CMH system. The continuation of these funds is still unknown for the FY22 Budget. Therefore, no revenue is budgeted at this time for the continuation of the \$2.25 per hour direct care worker wages pass-through.
- At this time, the PIHP Board has not yet passed a FY22 Budget, the revenues estimated in the WCCMH FY22 Budget are the projected need and there is an understanding at this time that those needs can be met.

State General Funds:

- State General Fund (GF) revenue for FY22 includes a planned increased in the State appropriation to WCCMH.
- There will be carry-forward dollars available from the FY21 year-end that will be worked into the FY22 Budget at a later date.

All Other:

- All other revenue projections remain consist with years passed.

EXPENSES:

Internal Staffing:

- Planned staffing levels have been budgeted at full cost.
- Due to unplanned budget savings in FY21, the internal staffing costs were much less than anticipated. WCCMH continues to put much resource into recruitment and retention of staff and will look to expand these efforts with the help of County Administration and Labor Partners in FY22.

- A significant reallocation of structural resources is included in the FY22 Budget. The plan includes a permanent reduction in Vocational Services staffing currently in lay off status due to lack of work. In turn, 15.5 clinical positions will be brought back on-line to provide additional resources to the Intellectual and/or Developmental Disabilities, Adults with Serious Mental Illness, and Youth & Family Programs. While these additional clinical resources do not fully meet the staffing needs of the organization, it will offer significant improvement to caseloads and current service demands.
- As more revenue information comes available, such as certified Medicaid rates and CCBHC Demonstration funding, the need for further staffing resources will be assessed.

County Cost Allocation Plan (CAP):

- At this time, no Cost Allocation Plan information has been made available to WCCMH. The budget includes charges consistent with FY21 amounts.

Contracted Services:

- Contracted service projections have been made consistent with pre-pandemic utilization.
- The FY21 Budget includes \$7.3 million in CARES Act funding as described in the revenue section. Services provided by aide-level staff include, Community Living Supports (both un-licensed and licensed settings), a subset of Autism services, vocational programming, and respite. At this time, the continuation of the \$2.25 per hour direct care worker wages pass-through is still unknown for FY22 and has not been included in the budget as presented. Should this change in the coming months, an amendment will be presented to reflect this.

Washtenaw County Community Mental Health
Service and Administrative Contracts and Leases
FY2022 Budget

ATTACHMENT #4B
AUGUST 2021

Service Contracts

Applied Behavioral Analysis Services

<u>Start Date</u>	<u>End Date</u>
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022

Clubhouse/Drop-In Center

10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022

Community Inpatient Hospitals/Partial Hospitalizations

10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022

Community Living Supports- Unlicensed

10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022
10/1/2021	09/30/2022

Washtenaw County Community Mental Health
Service and Administrative Contracts and Leases
FY2022 Budget

ATTACHMENT #4B
AUGUST 2021

INI Group, Inc.	10/1/2021	09/30/2022
JOAK American Homes	10/1/2021	09/30/2022
JYB Homecare, LLC	10/1/2021	09/30/2022
Michigan Agency with Choice	10/1/2021	09/30/2022
Progressive Residential Services	10/1/2021	09/30/2022
Renaissance Community Homes, Inc.	10/1/2021	09/30/2022
Saints, Inc.	10/1/2021	09/30/2022
Sharon Ragland-Keys Enterprises, Inc. dba College, Nannies, & Tutors	10/1/2021	09/30/2022
Specially Made Co. LLC	10/1/2021	09/30/2022
Spectrum Community Services	10/1/2021	09/30/2022
Synod Community Services	10/1/2021	09/30/2022
Y-PCS Group, Inc.	10/1/2021	09/30/2022

Crisis Residential

Beacon Specialized Living Services	10/1/2021	09/30/2022
Synod Community Services	10/1/2021	09/30/2022

Fiscal Intermediaries

Community Living Network	10/1/2021	09/30/2022
Guardian Trac LLC	10/1/2021	09/30/2022

Licensed Residential Services

Adult Learning Systems	10/1/2021	09/30/2022
Beacon Specialized Living Services	10/1/2021	09/30/2022
CBI Rehabilitation Services, Inc.	10/1/2021	09/30/2022
Christ Centered Homes, Inc.	10/1/2021	09/30/2022
CHS Group, LLC.	10/1/2021	09/30/2022
Courtyard Manor of Wixom, Inc.	10/1/2021	09/30/2022
Flatrock Manor	10/1/2021	09/30/2022
Henlyn Care	10/1/2021	09/30/2022
Hope Network Behavioral Health Services	10/1/2021	09/30/2022
Hope Network West Michigan	10/1/2021	09/30/2022
JOAK American Homes	10/1/2021	09/30/2022
Oconomowoc Developmental Training Center	10/1/2021	09/30/2022
Prader Willi Homes of Oconomowoc, LLC	10/1/2021	09/30/2022
Progressive Residential Services	10/1/2021	09/30/2022
Resilient Life Care (formerly known as Rainbow Rehabilitation Centers)	10/1/2021	09/30/2022
Renaissance Community Homes, Inc.	10/1/2021	09/30/2022
Renaissance House, Inc.	10/1/2021	09/30/2022
Saints, Inc.	10/1/2021	09/30/2022
Spectrum Community Services	10/1/2021	09/30/2022
St. Louis Center	10/1/2021	09/30/2022
Synod Community Services	10/1/2021	09/30/2022
Toepfer Home	10/1/2021	09/30/2022
Turning Leaf Behavioral Health Services	10/1/2021	09/30/2022
Umbrellex Behavioral Health Services	10/1/2021	09/30/2022

Washtenaw County Community Mental Health
Service and Administrative Contracts and Leases
FY2022 Budget

ATTACHMENT #4B
AUGUST 2021

Pharmacy/Enhanced Pharmacy

CareLinc Medical Equipment & Supply Co., LLC	10/1/2021	09/30/2022
Genoa Healthcare, LLC	10/1/2021	09/30/2022
Nutritional Healing of Ann Arbor	10/1/2021	09/30/2022
Pharmacy Solutions	10/1/2021	09/30/2022

Private Duty Nursing

Elite Medical Staffing	10/1/2021	09/30/2022
Friends Who Care	10/1/2021	09/30/2022
HealthCall of Detroit	10/1/2021	09/30/2022

Respite/Respite Camps

CABB Community Supports, LLC	10/1/2021	09/30/2022
Chasing Summer	10/1/2021	09/30/2022
CHS Group, LLC	10/1/2021	09/30/2022
Community Living Network	10/1/2021	09/30/2022
Eagle Village	10/1/2021	09/30/2022
ExpertCare	10/1/2021	09/30/2022
Friends Who Care (Skilled Respite)	10/1/2021	09/30/2022
Guardian Trac	10/1/2021	09/30/2022
Home Sweet Home Cares Services, LLC	10/1/2021	09/30/2022
Indian Trails Camp dba IKUS Life Enrichment Services	10/1/2021	09/30/2022
Judson Center	10/1/2021	09/30/2022
Just Us Club	10/1/2021	09/30/2022
JYB Homecare	10/1/2021	09/30/2022
Methodist Children's Home Society (formerly known as Fowler Center)	10/1/2021	09/30/2022
Michigan Agency with Choice, LLC	10/1/2021	09/30/2022
St. Francis Camp on the Lake	10/1/2021	09/30/2022
St. Louis Center	10/1/2021	09/30/2022
Y-PCS Group, Inc.	10/1/2021	09/30/2022

Skill Building Services

CHS Group, LLC	10/1/2021	09/30/2022
Community Works Opportunities	10/1/2021	09/30/2022
Just Us Club	10/1/2021	09/30/2022
Life Enrichment Academy	10/1/2021	09/30/2022
Work Skills Corporation	10/1/2021	09/30/2022

Specialty Services (OT/PT, Speech, Psychology, Treatment Planning, Etc.)

ABA Insight	10/1/2021	09/30/2022
ABA Pathways, LLC	10/1/2021	09/30/2022
Advanced Therapeutic Solutions	10/1/2021	09/30/2022
Creating Brighter Futures	10/1/2021	09/30/2022
EMU Autism Collaborative Center	10/1/2021	09/30/2022
Guardian Medical Monitoring	10/1/2021	09/30/2022

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HealthCall of Detroit	10/1/2021	09/30/2022
Metropolitan Speech, Sensory & ABA Centers	10/1/2021	09/30/2022
Michigan State University Community Music School	10/1/2021	09/30/2022
Psych Resolutions	10/1/2021	09/30/2022
Sharon O'Bryan	10/1/2021	09/30/2022
Therapeutic Concepts, LLC	10/1/2021	09/30/2022

Supported Employment Services

CHS Group, LLC	10/1/2021	09/30/2022
Community Works Opportunities	10/1/2021	09/30/2022
Life Enrichment Academy	10/1/2021	09/30/2022
Work Skills Corporation	10/1/2021	09/30/2022

County of Financial Responsibility (Revenue)

Macomb County CMH	10/1/2021	09/30/2022
Pathways CMH	10/1/2021	09/30/2022

*****The contracts listed above have no budget associated with them because they are contingent upon consumer utilization.**

WCCMH Vocational Contracts

<u>Expense</u>	<u>Start Date</u>	<u>End Date</u>	<u>Budget</u>
A.M. Services, INC	10/1/2021	09/30/2022	\$25,000
American Building Services	10/1/2021	09/30/2022	\$20,720
Ann Arbor Rug & Carpet	10/1/2021	09/30/2022	\$9,200
Mobility Transportation Services, Inc.	10/1/2021	09/30/2022	\$5,000
Republic Waste	10/1/2021	09/30/2022	\$3,500
Vertex System	10/1/2021	09/30/2022	\$2,600
 <u>Revenue</u>			
Ace Hardware	10/1/2021	09/30/2022	***
Alpha House	10/1/2021	09/30/2022	***
Arbor Bridge Church	10/1/2021	09/30/2022	***
Barr, Anhut & Associates	10/1/2021	09/30/2022	***
Carlisle Wortman	10/1/2021	09/30/2022	***
Chinmaya Mission	10/1/2021	09/30/2022	***
Full Circle Community Center	10/1/2021	09/30/2022	***
Shelter Association of Washtenaw County	10/1/2021	09/30/2022	***
SourceAmerica	10/1/2021	09/30/2022	***
Washtenaw County Facilities Management	10/1/2021	09/30/2022	***
Washtenaw County Parks and Rec	10/1/2021	09/30/2022	***
Ypsilanti Senior Center	10/1/2021	09/30/2022	***
Ypsilanti Thrift Shop	10/1/2021	09/30/2022	***

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***** The revenue is contingent upon the frequency of services provided by consumer vocational groups.**

Administrative Contracts

<u>Revenue Contracts</u>	<u>Start Date</u>	<u>End Date</u>	<u>Budget</u>
15 th District Court (Mental Health Court & Sobriety Court)	10/1/2021	09/30/2022	Per Budget
Blue Care Network	10/1/2021	09/30/2022	Per Budget
CMHPSM Medicaid Revenue Contract	10/1/2021	09/30/2022	Per Budget
Corner Health	10/1/2021	09/30/2022	Per Actual Cost
Hope Clinic	10/1/2021	09/30/2022	Per Actual Cost
Lenawee County CMH	10/1/2021	09/30/2022	Per Actual Cost
Livingston County CMH	10/1/2021	09/30/2022	Per Actual Cost
MDHHS (GF Contract)	10/1/2021	09/30/2022	Per Budget
Michigan Rehabilitation Services	10/1/2021	09/30/2022	Per Budget
Monroe County CMH	10/1/2021	09/30/2022	Per Actual Cost
Packard Health	10/1/2021	09/30/2022	Per Actual Cost
University of Michigan (ORR)	10/1/2021	09/30/2022	Per Actual Cost
Washtenaw County Sheriff's Office	10/1/2021	09/30/2022	\$297,034
Washtenaw County Children's Services	10/1/2021	09/30/2022	\$154,230
Washtenaw County Trial Court	10/1/2021	09/30/2022	\$85,000
<u>Medicaid/General Fund Expense Contracts</u>	<u>Start Date</u>	<u>End Date</u>	<u>Budget</u>
DHHS Liaison	10/1/2021	09/30/2022	\$68,050
Drug and Laboratory Disposal	10/1/2021	09/30/2022	\$2,500
Dummies on the Run	10/1/2021	09/30/2022	\$5,000
Griffin Pest Solutions	10/1/2021	09/30/2022	\$5,000
Human Resource Opportunities, Inc.	10/1/2021	09/30/2022	\$310,000
Michigan Association for Infant Mental Health	10/1/2021	09/30/2022	\$1,200
Michigan Green Cabs Ann Arbor, LLC	10/1/2021	09/30/2022	\$22,000
Michigan Rehabilitative Services	10/1/2021	09/30/2022	\$10,000
Monroe County CMH	10/1/2021	09/30/2022	Per Actual Cost
NAMI of Washtenaw County	10/1/2021	09/30/2022	\$31,000
Offsite, LLC	10/1/2021	09/30/2022	\$3,800
Relias Learning	10/1/2021	09/30/2022	\$44,883
Roslund Prestage & Company	10/1/2021	09/30/2022	\$13,100
Shelter Association of Washtenaw County	10/1/2021	09/30/2022	\$80,000
Toby's Instrument Shop	10/1/2021	09/30/2022	\$2,000
University Translators	10/1/2021	09/30/2022	\$30,000
UptoDate	10/1/2021	09/30/2022	\$6,545
<u>Millage Expense Contracts</u>	<u>Start Date</u>	<u>End Date</u>	<u>Budget</u>
Avalon	10/1/2021	09/30/2022	\$180,000
Full Circle Community Center	10/1/2021	09/30/2022	\$25,000
NAMI	10/1/2021	09/30/2022	\$158,400

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PCE Systems	10/1/2021	09/30/2022	\$117,600
Washtenaw Intermediate School District	10/1/2021	09/30/2022	\$182,430

<u>Group Home Leases</u>	<u>Start Date</u>	<u>End Date</u>	<u>Budget</u>
Bateson Court LDHA	10/1/2021	09/30/2022	\$26,880
Catholic Social Services	10/1/2021	09/30/2022	\$19,744
Catholic Social Services	10/1/2021	09/30/2022	\$20,381
Greg Grambeau	10/1/2021	09/30/2022	\$33,409
Greg Grambeau	10/1/2021	09/30/2022	\$25,425
Legacy IV LDHA	10/1/2021	09/30/2022	\$32,223
Legacy XII Limited Partnership	10/1/2021	09/30/2022	\$35,139
Legacy X Limited Partnership	10/1/2021	09/30/2022	\$34,348
Paul and Victoria Kennedy	10/1/2021	09/30/2022	\$26,820
Renaissance House, Inc.	10/1/2021	09/30/2022	\$25,704
Shafiq Kasham	10/1/2021	09/30/2022	\$26,400
Southlawn Avenue LDHA	10/1/2021	09/30/2022	\$24,480
Spectrum Community Services	10/1/2021	09/30/2022	\$10,615
Synod Community Services	10/1/2021	09/30/2022	\$29,400

<u>Vocational Leases</u>			
F. A. Kennedy Co. LLC	10/1/2021	09/30/2022	\$48,000

Contracts in FY21 that we will no longer have in FY22:

Bedside Angels
 Camp Zip
 Detroit Wayne Integrated Health Network
 Kona Consulting
 Language Line (County Contract)
 LifeSpan...A Community Service
 Lyneah Blake-Duncan
 MEND
 Quest, Inc.
 Safehaus, Inc.
 Washtenaw Association for Community Advocacy